

Demographic Dividend: Opportunities and Challenges of Economic Development for a Country

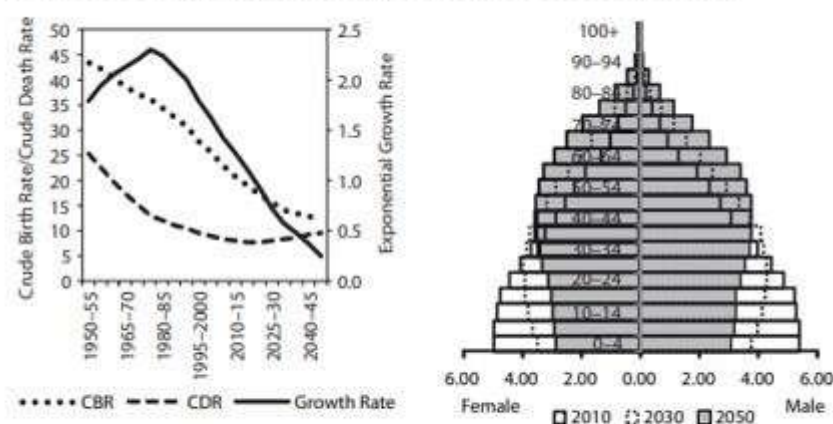
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India has long been touted as the next big economic growth story after China. One of the primary reasons for that has been its young population. The hope has remained that as the young Indian population enters the working age, it will lead to higher economic growth – a demographic dividend. The window began in 2018 when the working age population began to grow larger than its dependent population – children aged 14 years or below and people above 65 years of age. It is expected to last for 37 years until 2055. The present study tries to understand the current scenario of the demographic dividend and its impact on the growth of the economy and to develop effective strategy in utilizing the vast working population in the most efficient manner, to develop human capital to achieve high rank in Human Development Index.

In the next 40 years, the world's population will grow by about 2.4 billion people, almost all of them in developing countries (Figure 1). The large bulk of this increase will be between the ages of 15 and 64, the so-called “working age” population. This huge boost reflects a delayed demographic transition: declining infant mortality rates are being followed by falling fertility rates. Thus, with children more likely to survive into productive adulthood and fewer children being produced, the share of working age populations will increase. For the least developed countries, this share will continue to increase through 2050; for other less developed countries, the share has been steadily increasing and will peak in the coming two decades.

Figure 1: Demographic and Age Structure Transition in India



CBR = crude birth rate, CDR = crude death rate.
 Source: Constructed from United Nations World Population Prospects: The 2008 Revision (United Nations 2008).

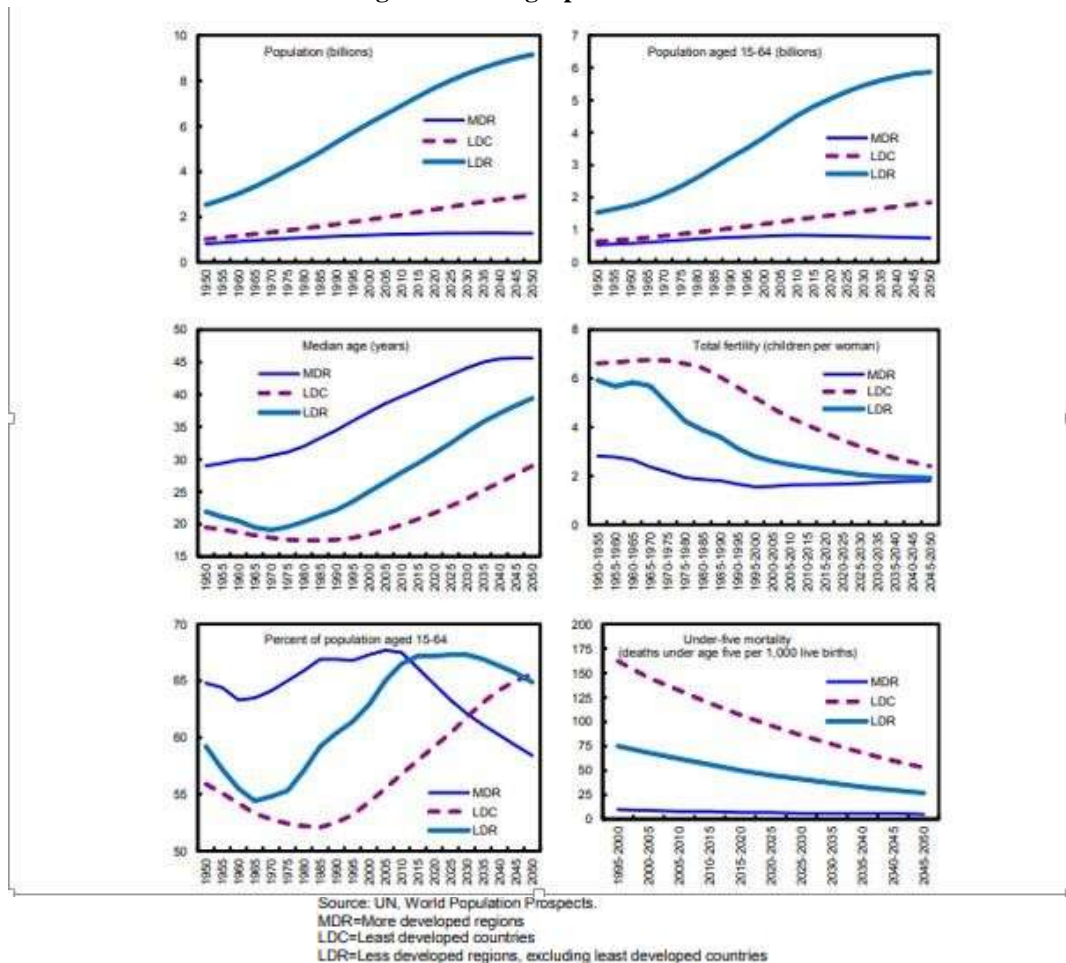
An increase in the working age ratio can raise the rate of economic growth, and hence confer a “demographic dividend.” People of working age are on average more productive than those outside this age group. Also, because workers save while dependants do not, a bulge in the working age ratio contributes to higher savings rates, increasing the domestic resources available for productive investment. In addition, the fertility decline that is the source of the changed age structure may act directly to induce greater female labour supply (Bailey (2006)) and increase attention to primary education and health (Joshi and Schultz (2006)).

While there is a sizeable literature on demographic trends and their economic ramifications, the econometric evidence for the growth impact of the working age ratio is more limited. Bloom and Canning (2004) is a landmark contribution: for a panel of countries from 1965–1995, the authors find a sizeable

impact of the working age ratio on economic growth but only if the economy is “open.” Thus, they conclude that the potential for a dividend exists but that it is realized mainly when incentives are in place to exploit that potential.

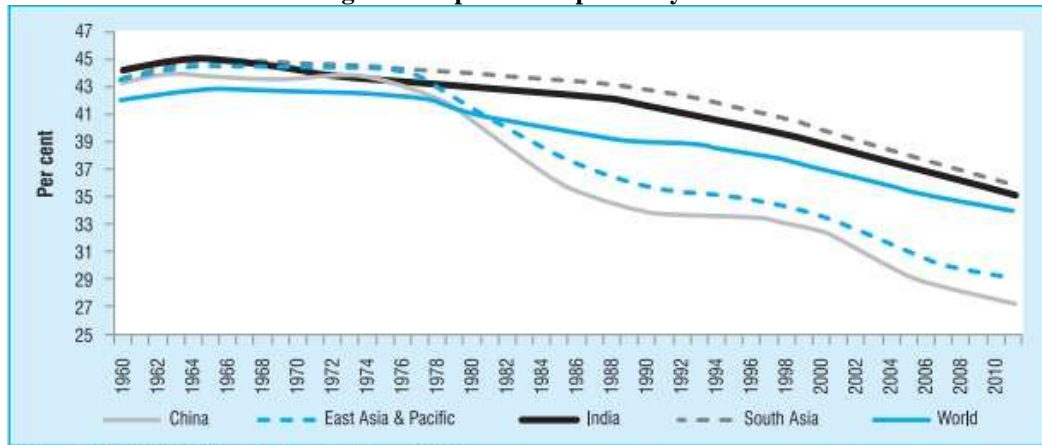
Several papers find that national savings rates are strongly connected to demographic structure (Fry and Mason (1982), Higgins (1998), and Kelley and Schmidt (1996)). Other papers focus on particular countries or regions. Person (2002) and Feyrer (2007) document the relationship in the US between demographic structure and, respectively, output and productivity. Bloom, Canning and Malaney (2000) and Mason (2001) conclude that East Asia’s “economic miracle” was associated with a major transition in age structure, while Bloom, Canning and Sevilla (2002) find that much of Africa’s relatively poor economic performance can be accounted for by the lack of such a transition.

Figure 2: Demographic Transition



Growth optimists are confident in India's demographic dividend--the fact that India's dependency ratio, as measured by the share of the young and the elderly as a fraction of the population, will come down more sharply in the coming decades (Figure 3). More working age people will mean more workers, especially in the productive age groups, more incomes, more savings, more capital per worker, and more growth. Also, because demographic change is associated with fertility declines, the transition period may be accompanied by greater female participation in the labour force (Bailey, 2006).

Figure 3: Population dependency ratio



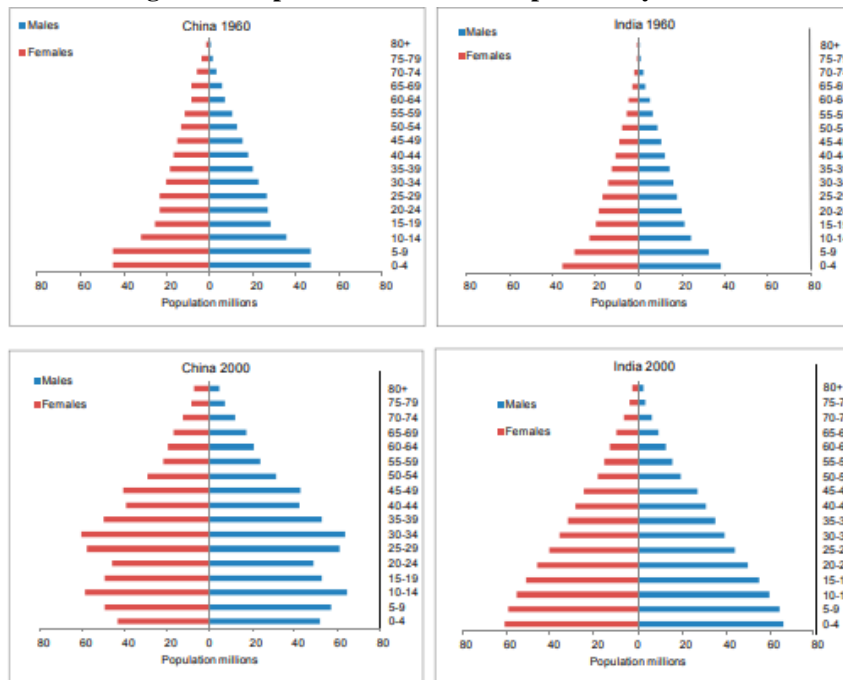
Sources : World Bank (2012) and authors' calculations.

Note : Population dependency ratio is defined as $100 - [\text{Population ages 15-64 (\% of total)}]$. This definition follows IMF (2006).

Every fast-growing Asian economy in recent years has accelerated as it underwent a demographic transition. In India itself, Aiyar and Mody (2011) documented that the high growth states (Tamil Nadu, Karnataka, and Gujarat) in the period 1991-2001 had a dependency ratio which was 8.7 percentage points lower than that of the low growth states (Bihar, Madhya Pradesh, and Uttar Pradesh) and an average annual growth rate that was 4.3 percentage points higher. Looking ahead, they argue, the low growth states will benefit more from the demographic dividend, as higher incomes and lower fertility alter demographics. Indeed, over the period 2001-11, the hitherto laggard states have grown at an average of around 5 per cent annually. The difference between their growth and the growth of the leaders in the period 2001-11 is just 1.5 percentage points. So demographic transition seems to be correlated with growth, with some reason to believe that causality flows both ways-- lower dependency ratios increase growth and higher growth reduces fertility and consequently dependency ratios.

Over the coming decades, as the working age population in China declines, that of India will rise rapidly. A not atypical prognosis is offered by the Economist (August 21-27, 2010) "As recently as the early 1990s, India was as rich [as China], in terms of national income per head. China then hurtled so far ahead that it seemed India could never catch up. But India's long term prospects now look stronger. While China is about to see its working age population shrink, India is enjoying the sort of bulge in manpower which brought sustained booms elsewhere in Asia. It is no longer inconceivable that its growth could outpace China's for a considerable time."

Figure4.ComparativeEvolutionofPopulationPyramids



Theoretical Estimation: Age Structure and Economic Growth:

In order to examine the impact of age structure we derive a theoretical model of estimation borrowed from Barro and Sala-i-Martin (2004) and used by various papers studying a similar relationship. (Bloom and Canning, 2004; Aiyar and Mody, 2011). Following Barro and Sala-i-Martin's extensively researched model of economic growth, every country converges to its steady state from its initial state.

Assuming

$$g(z) = \lambda(z^* - z_0)$$

Here z represents the income per worker. z^* is the steady state of income per worker and z_0 is the initial income per worker, λ is the speed with which a country converges to its steady state level. Now, the steady state income per worker is determined by many variables which impact worker productivity. Taking this into account, the above model can be re-written as;

$$g(z) = \lambda(X\beta - z_0) \quad (1)$$

Where X represents all the variables that impact human productivity and β is its coefficient.

To theorize the relationship between the variables of interest; share of working age population and income per capita, one follows the estimation derived in Bloom and Canning (2004). A simple relationship can be written as

$$\frac{Y}{N} = \frac{Y}{L} \frac{L}{WA} \frac{WA}{N} \quad (2)$$

Here, N is the total population, WA is the working age population, L represents the labor force and Y is the total income. Thus, the above equation simply states that income per capita is equal to income per worker multiplied by the labor absorption rate in the economy and the share of working age population.

Substituting, $\log(Y/N) = y$; $\log(Y/L) = z$; $\log(L/WA) = p$; $\log(WA/N) = w$ we can rewrite (2) as; $y = z + p + w$

(3)
For simplicity one will assume that the absorption rate is constant. Deriving this equation in terms of growth,

$$g(y) = g(z) + g(w) \quad (4)$$

Now, substituting (1) and (2) into (3), we get

$$g(y)=\lambda(X\beta-z_0)+g(w) \quad g(y)=\lambda(X\beta+p+w_0-y_0)+g(w) \quad (5)$$

Equation (5) will form the base of the empirical strategy. Here growth of income per capita is dependent on the initial share of working age population, initial income per capita, growth rate of working age population, participation rate and other variables affecting human productivity. This paper is not interested in the participation rate and will assume that it will be captured in the constant term the empirical exercise is carried out.

With the help of the above-mentioned theoretical model, using long panel data for India, the study has found mixed results from the econometric exercise. Historically, states with a larger working age ratio have seized upon the chance and experienced faster growth rates. However, the States with recent growth in their working age ratios have not been able to make use of such favorable demographics and are slipping. This scenario can still be reversed. The lagged states are yet to experience a bulge in their workers supply. If steps are taken now to exploit the favorable age structure, they too could experience the positive impact, as has been done in the leader states.

It is the potential for economic gains when the share of the working-age population (15 years–64 years) is higher than the non-working age group. Demographic dividend occurs when the proportion of working people in the total population is high because this indicates that more people have the potential to be productive and contribute to growth of the economy. Due to the dividend between young and old, many argue that there is great potential for economic gains, which has been termed the “demographic gift”. In order for economic growth to occur the younger population must have access to quality education, adequate nutrition and health including access to sexual and reproductive health.

Table 2: India’s Sector Growth Performance, 1970–2002

	Total GDP Growth (%)	Sector Growth of GDP (% per year)		
		Agriculture	Industry	Services
1970–1972 to 1980–1981 (average)	3.2	2.0	4.0	7.2
1981–1982 to 1990–1991 (average)	5.7	3.8	7.0	6.7
1991–1992	1.3	-1.1	-1.0	4.8
1992–1993	5.1	5.4	4.3	5.4
1993–1994	5.9	3.9	5.6	7.7
1994–1995	7.3	5.3	10.3	7.1
1995–1996	7.3	-0.3	12.3	10.5
1996–1997	7.8	8.8	7.7	7.2
1997–1998	4.8	-1.5	3.8	9.8
1998–1999	6.5	5.9	3.8	8.3
1999–2000	6.1	1.4	5.2	9.5
2000–2001	4.0	0.1	6.6	4.8
2001–2002	5.4	5.7	3.3	6.5
1992–1993 to 1996–1997 (average)	6.7	4.6	8.0	7.6
1997–1998 to 2001–2002 (average)	5.4	2.3	4.5	7.8

GDP = gross domestic product.

Note: Growth rates for 2001–2002 are projections of the Ministry of Finance based on partial information.

Source: Economic Survey 2001–2002 (Government of India, Ministry of Finance 2002).

The demographic dividend has long been viewed as an important factor for economic development and provided a rationale for policies aiming at a more balanced age structure through birth control and family planning. Assessing the relative importance of age structure and increases in human capital, recent work has argued that the demographic dividend is related to education and has suggested a dominance of improving education over age structure.

Human capital investment is a broad, comprehensive measure of resources devoted to the development of children and youth. There are many important questions about the relative contribution to development of public versus private spending on health and human capital, and the ways such spending affects economic inequality in subsequent generations. Surely spending at some ages is more important than spending at others. Spending on neonatal care or primary education may matter more than spending on child health or tertiary education, for example. Another important issue to explore is the potential complementarity between investment in health and education.

I. Conclusion

The present paper has tried to understand the importance of human capital in achieving economic growth for a country. It is seen that the future working population plays crucial role in shaping the country's economic future. Hence, the proper direction of such vast future working population is important to study and manage. The creation of proper opportunity in this regard is going to be significantly important. It has been found that the share of employment in services was relatively high at take-off, its growth has since then been slow. At the same time, the share in value added, which was high at take-off, has continued to rise quickly. This implies that while productivity in the sector has been high, the services sector is not creating many jobs--the opposite of the problem with industry. Some impediments to business creation such as regulatory hurdles and access to funding and infrastructure may be common between services and industry. Labour regulations are also likely to constrain creation of jobs in services. For example, 27 per cent of retail stores in India report labour regulations as a problem for their businesses (Amin 2008). But what stands out for the services sector is the importance of education and skilling. Suitable higher education is important for high-end services such as information technology, software development, and finance. Mid-level services such as retail trade, hotels, and restaurant services also require adequate skilling of the labour force.

Challenges in the way of realising demographic dividend:

The empirical analysis highlights the importance of education, health, employment, lower gender bias, high level of urbanisation and several other crucial policy factors in determining demographic dividend for India. However, several lacunae in these areas act as a hindrance in India's way of realising the demographic dividend. These shortcomings have been identified with the help of our empirical findings, which are again corroborated by findings of previous studies. First and foremost is the abysmal level of public investments in social infrastructure (James, 2008; 2011; Oxfam India Report, 2018). The total expenditure on health as a percentage of GDP is less than 2% while the global average is around 6%. Despite tremendous improvement in health indicators, the health adjusted life expectancy (HALE) at birth in India is only 59.3 years as per WHO (2016) estimate. On the education front, though there is remarkable progress in India's Gross Enrolment Ratio in the primary and secondary level, it is significantly lower in higher education (26.3% in 2018-19 as per MHRD provisional data, cited in Economic Survey 2018-19). Also, there is a disparity in higher education levels across gender and backward social groups. The literacy rate has touched 77% mark in 2017-18 (PLFS Annual report 2017-18), but the learning outcomes are still miserable. The Annual Status of Education Report (2018) highlights that 1 out of 4 children leaving class 8 lack basic reading skills. The quality of the workforce depicted by its skill profile is also gloomy. As per the PLFS Annual Report (2017-18), only 2.26% of the people in the productive age group (15-59 years) received formal vocational training. Second, as per the PLFS Annual Report (2017-18), around half of the working-age population in India is out of the labour market. Further, there is a worsening of the quality of employment due to the growing informalisation and casualisation of jobs. One cannot ignore the other half of the demographic dividend that is the status of women in the sphere of education, health and labour market. The female LFPR in India is one of the lowest in the world and less than a quarter of them were active in the labour market in 2017-18. [see CPC 2006; Desai 2010] Another constraint is the negative trend in household savings rate which is a principal source of capital accumulation and an important parameter of demographic dividend (Economic Survey, 2018-19). Besides this, according to Oxfam India Report (2018), India has the highest disparity among all the nations of the world on all the parameters of income, wealth and consumption. This rising income disparity may further dampen the consumption levels in the future, thereby affecting the demand in the market. Lastly, the level of urbanisation in India is around 34% in 2018 but there is a vast inter-state disparity (U.N. World Urbanisation Prospects, 2018). This rapid pace of urbanisation due to non-availability of adequate and quality non-farm employment in rural areas has put excessive population pressure in cities leading to unhealthy living environment, greater pollution levels and disease burden (Bloom et al., 2010; Bloom, 2011; James & Goli, 2016). The next upcoming issue emerging from the age structure transition of the population is the rapidly growing old-age dependency ratio with a greater disease and disabilities in the future (Economic Survey, 2018-19). According to Goli & Pandey's (2010) estimates based on UN projections, there will be only a 2% increase in the working-age population in the 2005-2050 period, whereas the size of the older population will increase by 13% during the same period. Moreover, in India, the older population doubles in only 25 years, which is in stark contrast to the US where it takes around 70 years for this doubling (James & Goli, 2016). Thus, India will prematurely develop into ageing societies which will have serious economic and health burdens unless it acts against it (see Japan's case study in Bloom, Canning, & Sevilla, 2003). There is a possibility of the 'Second Demographic Dividend' for the country (Ladusingh & Narayana, 2011), but it hinges on the healthy and financially literate older population, with adequate availability of developed financial markets, income and social security measures, which at present seems to be an arduous task in India (Bloom, 2011; James & Goli, 2016; Goli, Reddy A, James & Srinivasan,

2019). Therefore, India should start preparing for this future challenge; otherwise it may get old before getting rich, despite the observed demographic bonus.

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